Logistics Ecosystem
A way to unify a fragmented market

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These experts make us what we are.
One of the leading logistics partners worldwide.
In our network we move tons of freight – worldwide, 24 hours a day.

Land Transport
99.7 million shipments p.a.

Contract Logistics
8.0 million m² of storage area

Air Freight
1.2 million t Transport volume p.a.

Ocean Freight
2.00 million TEU Transport volume p.a.

3 shipments per second

Size of 1,100 soccer fields

Weight of 240,000 elephants

Length of a row of containers stretching from Frankfurt to Hawaii
With more than 700 locations in about 40 European countries, DB Schenker has the densest land transport network and largest geographic coverage.

DB Schenker benefits:

- More than 140 years of experience in the transport industry
- Network consisting of distinct locations only
- Optimal routing by distribution via **hubs and platforms** → shortest door-to-door services
- Extensive services across all over Europe – from parcel to full truckload (FTL)
- High transport **frequency** and **transparent transit times**
- Numerous additional services (e.g. packaging, customs clearance, order picking)
- Highly developed IT systems
- Barcode-based consignment tracking at all relevant interfaces as well as a wide range of eServices
- High quality standards and strict customer focus
Logistics Market
A very complex landscape urges participants to identify new solutions and ways to simplify the interconnectivity between the partners.
Digital Ambition
A definition of DB Schenker’s mid- and long-term ambition by considering multiple business-relevant archetypes.

E-FORWARDER
- Digital Freight Forwarder
- Fully automated
- Cheap, easy, and fast
- Focus on simple transactions

MARKET PLACE
- Connection between carrier and customers
- No transportation liability
- Focus on SMEs

VIRTUAL SCM
- Digitalization 4PL/ LLP
- Analysis of huge data sources
- Value through more efficient SCM
- Focus on customers with complex transactions

LOGISTICS ECO-SYSTEM
- Commercialization of logistics data through interconnecting with partners
- Platform for digitalizing other forwarders
- Foundation for new data-driven business models

AUTONOMOUS TRANSPORT MGMT.
- Diverse autonomous transport management tools
- Focus on autonomous truck transports until 2030

Data • Platform • Infrastructure
Clusters of multiple industries and partners foster value creation by using interconnectivity as a vehicle.

Value Relationships

Industries
- Healthcare
- Electronic
- Automotive
- Retail

Logistics Providers
- Air Carriers
- Ocean Carriers
- Land Carriers
- 3PL
- Agents

OEM

Suppliers

Customers

Financial Services
- Long Term Financing
- Settlement
- Short Term Financing
- Insurance
- Investments

Retailers
- eTailer
- Wholesalers
- Dealers
- DSO
- Retailers

Wholesalers

Consumers

Retailers
- Dealers
Logistics Ecosystem
For maximizing value relationships, logistics ecosystems are meant to connect potential partners in a most value creating fashion.

Provide customers an ecosystem with a vibrant and dynamic one-stop shop for all their logistics needs based upon the following principles and patterns:

- Joint use
- Open
- Easy
- Complete
- Secured
- Business network
- Intelligent & dynamic
- Adaptive & increasing
Logistics Ecosystem’s Nucleus
End-to-end visibility deals as a nucleus for the logistics ecosystem, since it is a key challenge that multiple parties face.

1. **Seeing**: Track all shipments
2. **Understanding**: What and why happened?
3. **Being prepared**: Predict supply chain effects
4. **Self-optimizing**: Automate supply chain optimizations
It is not the most intellectual property holding corporation that survives; it is not the wealthiest that survives; but the corporation that survives is the one that is able best to adapt and adjust to the changing environment in which it finds itself.

Following Charles Darwin, 1859